



Biography for Eric Smith

Eric is Executive Vice President of Sales and Business Development with Zome Energy Networks. He has over 35 years of experience in Utility Operations with a strong focus in the meter to cash, work and asset management, field mobilization, graphical information systems, outage management systems, distribution automation, distributed generation, demand response, grid modernization and most recently Utility Internet of Things and Smart Cities. Some of Eric's specific focus areas have been in developing Low Power Wide Area communications networks, smart integration architecture, strategies for IoT roadmaps, customer-facing strategies and programs, managing Smart Energy integration into broader Grid Modernization strategies, along with the development of Transactive Services models. In addition, Eric has provided thought leadership to a number of major electric utilities and municipal organizations on business process and organizational optimization, analytics, visualization and situational awareness for Operational Intelligence

Eric has provided guidance to leading Grid Modernization programs across North America and Europe on smart communications, interoperability and analytics Strategies and Design. He has served as the end-to-end solution architect for some of the leading smart IoT projects underway today.

He has closely worked with clients providing executive leadership including: PG&E, SCE, Oklahoma Gas & Electric, BC Hydro, National Grid, Florida Power and Light, Areva T & D now Alstom GE, Arizona Public Services, Kansas City Board of Public Utilities, Energy East, Enbridge Gas Distribution and Atlanta Gas Light, Thames Water, Southern Water, ENW, SSE, Origin Energy, Energy Australia, and SP AusNet to name a few. He has also provided executive leadership for the some of the leading ARRA grant winner's in the U.S.